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To: info@airborneworks.com



From: Keith C [REDACTED] <[\[REDACTED\]@marioncountysar.com](mailto:[REDACTED]@marioncountysar.com)>

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Services: Search & Rescue
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Message Body:

We are an all volunteer search and rescue team in Florida. We not only cover our County (Marion), but surrounding counties and throughout the State of Florida, as the only team with a Memorandum of Understanding (MoU) with the State, making us a deployable asset. We have 2 Part 107 certified pilots, but no drones. A recent search we did on behalf of the Ocala Police Department had us covering the largest geographic area that we have ever been asked to search. Having a drone with a camera would have made this search not only easier, but also much quicker. Time is always a factor in a search. We are seeing an increasing demand for aerial equipment in our searches, but at this point do not have the funding to buy a quality drone that will get the job done, and done right. The geographic makeup of our part of the State is a lot of wide open land, and a drone would give us capabilities we've not been able to provide, but that are badly needed.

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